



Workshop on tendering of rail public service contracts

- Introduction -

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Prague, 14 November 2018



Introduction

- Objectives of the workshop

→ Let's be interactive!



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Introduction

- Main building blocs of the workshop:
 - Specification of PSO and their scope
 - Strategic choices and means of arbitrating between open access and PSO
 - Preparation of competitive award procedures
 - Ensuring bidders' access to information and production factors (rolling stock, stations, maintenance, ticketing distribution)
 - Competition policy aspects (anti-trust, avoiding over-compensation)



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Introduction

- What is new in the 4RP?
- Technical Pillar
- Market Pillar
 - Governance Directive (Directive 2016/2370)
 - Amended PSO Regulation (Regulation 2016/2338)

Schedule of rail market opening

1 Jan 2019
(timetable of
12 Dec 2020)

3 Dec 2019 -
24 Dec 2023

24 Dec 2023

- Access to domestic markets for provision of commercial services.
- Gradual opening of PSC market - choice between direct award and competitive tendering.
- PSCs for max 10 years.
- Principle of competitive tendering only.
- Direct award on the basis of the exemptions.



Introduction

- Organising competitive award schemes is a complex and difficult task for CA
- Important to acquire competence as fast as possible – need to use the transition period up to 2023
- However expected benefits are likely to compensate for efforts of CA